

**KAPS**  
**ANNUAL REPORT**  
**1971**



**KAPS TRANSPORT LTD.  
ANNUAL REPORT  
JUNE, 1971**

**DIRECTORS**

Reinhold Kapchinsky ..... Edmonton, Alberta  
Gerhard Kapchinsky ..... Ft. St. John, B.C.  
Helmut Kapchinsky ..... Edmonton, Alberta  
Robert A. Dunn ..... Edmonton, Alberta  
Lorne C. Leitch ..... Edmonton, Alberta  
Frederick N. Hughes ..... Winnipeg, Manitoba  
Richard A. N. Bonnycastle ..... Calgary, Alberta

**OFFICERS**

President ..... Reinhold Kapchinsky  
Vice-President ..... Gerhard Kapchinsky  
Vice-President ..... Helmut Kapchinsky  
Vice-President ..... Leonard Carpentier  
Vice-President ..... Walter Horton  
Vice-President ..... Rex. W. Dales  
Vice-President ..... Jimmy D. Bruce  
Vice-President ..... Douglas G. Moffat  
Secretary ..... Marvin W. Phillips  
Treasurer ..... Marvin W. Phillips

# KAPS

*Registered Offices.*

9520 - 51st Avenue Edmonton, Alberta

*Transfer Agent & Registrar*

Royal Trust Company, Edmonton

Vancouver, Winnipeg and Toronto

*Stock Exchange*

Toronto Stock Exchange

*Bank:*

Bank of Montreal

*Auditors:*

Thorne, Gunn, Helliwell & Christenson

Edmonton, Alberta

*Annual Meeting:*

November 1, 1971 at 4:00 p.m.

Macdonald Hotel

Edmonton, Alberta



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## FINANCIAL HIGHLIGHTS

|                                   | 1971         | 1970         | 1969         | 1968         |
|-----------------------------------|--------------|--------------|--------------|--------------|
| Total Revenue .....               | \$16,193,000 | \$14,047,000 | \$ 8,034,000 | \$6,480,000  |
| Net Income (note 1) .....         | \$ 784,000   | \$ 1,227,000 | \$ 869,000   | \$ 488,000   |
| Net Return (note 2) .....         | 4.8%         | 8.7%         | 8.5%         | 7.6%         |
| Net Income per Common Share       |              |              |              |              |
| Before extraordinary income ..... | 34.0c        | 60.5c        | 38.8c        | 28.0c        |
| Extraordinary income .....        |              |              | 11.2c        |              |
| Net Income .....                  | <u>34.0c</u> | <u>60.5c</u> | <u>50.0c</u> | <u>28.0c</u> |
| Cash Flow .....                   | \$ 2,689,000 | \$ 2,715,000 | \$ 1,486,000 | \$ 967,000   |
| — per Common Share .....          | \$1.17       | \$1.34       | \$ .85       | \$ .56       |
| Shareholders Equity .....         | \$10,116,000 | \$ 7,229,000 | \$ 3,118,000 | \$2,439,000  |
| — per Common Share .....          | \$4.15       | \$3.34       | \$1.79       | \$1.40       |
| Total Assets .....                | \$21,860,000 | \$15,918,000 | \$10,299,000 | \$4,678,000  |
| Share Outstanding (note 3) .....  | 2,306,845    | 2,027,010    | 1,740,000    | 1,740,000    |
| Working Capital .....             | \$ 1,316,000 | \$ 1,370,000 | \$ 1,085,000 | \$ 53,000    |

Note 1 — including extraordinary income

Note 2 — excluding extraordinary income

Note 3 — weighted average shares outstanding for the year. Shares outstanding in 1968 and 1969 are adjusted for the 3 for 1 stock split of November 1969 and all per share figures are adjusted accordingly.

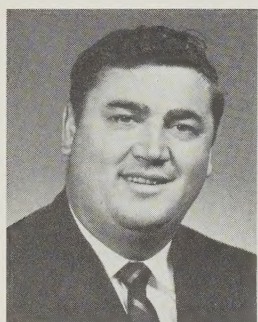
## OPERATIONAL HIGHLIGHTS

- Purchased
  - Arctic Shallow Marine Ltd.
  - Moffat Tank Co. Ltd.
- Incorporated
  - Mackenzie Air Ltd.
  - Harvey Agencies Ltd.
  - K.C. Services Ltd.
- Issued 225,000 common shares of the company at \$9.60 per common share under prospectus dated December 1, 1970.
- Designed and had built a terra tired vehicle a picture of which appears in this report.
- Had an air charter license granted to Mackenzie Air Ltd.
- Constructed and launched
  - Six anti-pollution type barges
  - one ocean going dual purpose tug
- Entered into a joint venture with J. Ray McDermott Arctic Ltd. for ownership of the ocean going dual purpose tug and future offshore drilling equipment.





**Mr. Reinhold Kapchinsky**  
President, Director and  
Chief Executive Officer



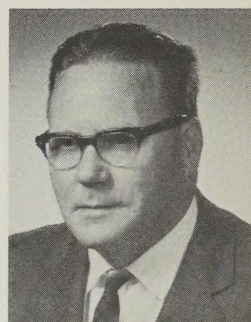
**Mr. Helmut Kapchinsky**  
Director and Vice-President  
Sales and Public Relations



**Mr. Gerhard Kapchinsky**  
Director and Vice-President  
British Columbia Operations



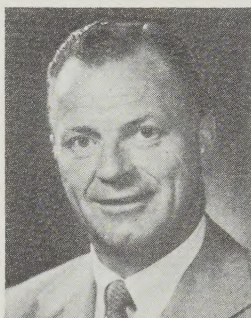
**Mr. Leonard Carpentier**  
Vice-President Land  
Operations and Special Projects



**Mr. Walter Horton**  
Vice-President Marine  
Operations and Maintenance



**Mr. Jim Bruce**  
Vice-President Pipeline  
Operations



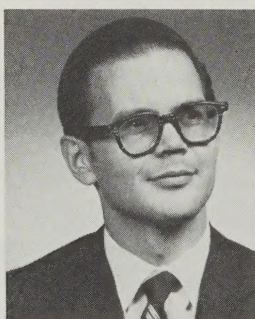
**Mr. Douglas Moffat**  
Vice-President Kaps Transport  
Ltd. and President Moffat  
Tank Co. Ltd.



**Mr. Rex W. Dales**  
Vice-President Kaps Transport  
Ltd. and President R. R. Dales  
Construction Co. Ltd.



**Mr. Harlen Kennedy**  
Vice-President and General  
Manager Norcan Parts and  
Equipment (1965) Ltd.



**Mr. Marvin W. Phillips**  
Secretary and Treasurer.



## REPORT TO SHAREHOLDERS

Economic conditions that have prevailed over the past period and the cost of steps taken to further improve your company's position to benefit from the expected economic growth of Canada's North and Alaska have had an adverse effect on your company's earnings during the year-ended June 30, 1971.

Despite an increase in revenue of 15% from \$14,047,000 to \$16,193,000, net profit after tax declined from \$1,227,000 to \$784,000 or from 60.5c per share to 34.0c per share. Cash flow was \$2,689,000 or \$1.17 per share compared to \$2,715,000 or \$1.34 per share. Many factors affected the decrease in net return after taxes on gross revenue from 8.7% to 4.8%.

The main thrust of the oil and gas exploration shifted from Alaska's North Slope to Canada's North and your company moved its operation accordingly. It set up a base camp on Banks Island and an operational base at Inuvik in the Northwest Territories. These mobilization costs were written off during the period under review but benefits from these expenditures will be realized over subsequent periods. The slowdown in Alaska was also greater than expected and was due mainly to the delay in construction of pipelines from the North Slope. This delay has caused your company's work on the North Slope and the "TAPS" line to come to a standstill. Your company's Alaska operations have now been reduced to minimize losses. Some costs continue as management feels your company's position in that area must be maintained for the future benefits which may result from the eventual construction of pipelines along with the resultant activity.

The general economic slowdown was felt, though not as hard, throughout the rest of your company's operations and resulted in reduced margins. Steps have been taken to minimize costs and increase efficiency. It is felt that as service has been a major factor in your company's past success it must be maintained, at the cost of reduced margins, with the view of benefits accruing to your company with the eventual increase in economic activity.

Many steps in long range planning were also completed during the current period which, due to costs of instigating being expensed, helped to reduce margins.

A 50-50 joint venture was entered into with J. Ray McDermott Arctic Ltd. a wholly owned Canadian subsidiary of J. Ray McDermott Co. Inc. This joint venture is to study the feasibility of the building and use of off-shore drilling equipment in the Beaufort Sea and, if feasible, the construction and ownership of same. As a result of these continuing studies the joint venture has had a tug, designed to haul deck cargo, move conventional barges and move, service and set anchors for off-shore drilling barges constructed.

This tug has been moving conventional barges in this area since early July of this year. This tug along with six fuel and deck cargo barges, specially designed to reduce fuel pollution risk, were constructed by one of your company's subsidiaries Albert Equipment Centre Ltd.

In cooperation with a tracked vehicle manufacture your company designed and manufactured a new terra tired vehicle for use on snow and tundra. Pictures of this vehicle are included in the following pages. It has 32 tires on sixteen dual wheels and eight axles, with all axles driving. It can haul up to 30 tons while exerting a very low pressure on the surface over which it is traveling.

During the year your company incorporated Mackenzie Air Ltd. as a wholly owned subsidiary. This company purchased the assets of Air Commonwealth (Alberta) Ltd. and had an Air Charter License granted to it. In February of this year it entered the small executive jet charter business when it signed a lease purchase agreement on a Gates Learjet Model 25. With this aircraft your company will be able to augment its other land, air and sea transportation services with direct, comfortable, high altitude, high speed transportation. To date results of the air charter operations have been satisfying and a small net profit was realized even though this was the company's first year of operations and all set-up costs were expensed.

Two other subsidiaries were incorporated as wholly owned during the period. One was Harvey Agencies Ltd. which is in the insurance brokerage business and the other is K. C. Services Ltd. which now handles the industrial catering business which was formerly a division of the parent company.

In February of this year your company purchased Arctic Shallow Marine Ltd. which is now a wholly owned subsidiary. Arctic Shallow Marine Ltd.'s main assets are two seismic tugs which are under lease to a customer and are doing seismic work in the Mackenzie Delta.

Moffat Tank Co. Ltd. also became a wholly owned subsidiary in April of this year when your company purchased all the issued and outstanding shares of that company. This company manufactures, sells and services most types of oil and gas processing equipment throughout Northern and Western Canada. They also manufacture and sell and service a snowmelter which is protected by a patent pending. This piece of equipment is used mainly by oil companies in the north where water supply is a problem in winter. Research work is also progressing on a sewage disposal unit for use in the same remote Northern locations.

To finance expansion your company issued 225,000 common shares of the company in December of 1970. This increased the company's equity base and strengthened its financial position for future borrowing. Your company's equity is now \$10,116,000 or \$4.15 per share up from \$7,229,000 or \$3.34 per share.

Experts are predicting that billions of dollars will be spent in the North on oil and gas exploration, subsequent production and pipelines over the next five to ten years with a relatively large percentage for transportation. Much has also been written and said about the methods to be used for this exploration, the probable reserves, and the methods of transporting the oil and gas found to market. Your company's management is continually watching these developments carefully and maintaining, what they feel, the most advantage position so that your company can benefit from and aid in this tremendous development.

Our thanks and appreciation go out to our shareholders for their continued support and confidence and to our many employees for an outstanding performance which has helped to keep us a leader in our field.

September 10, 1971

Edmonton, Alberta.

R. Kapchinsky,  
President and Chief,  
Executive Officer..





*Top:* Equipment being put ashore by a liting barge.

*Middle:* Truckload of pipe between Valdez and Fairbanks.

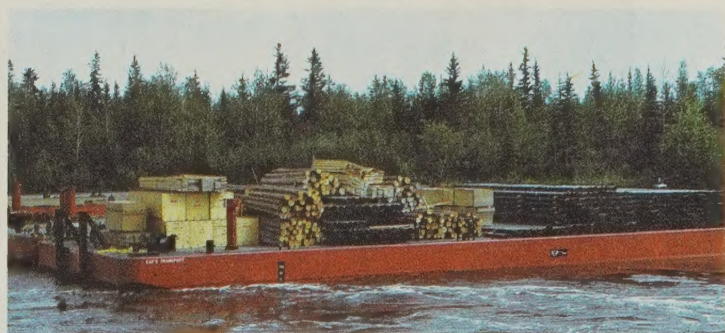


*Bottom:* Kap's new terra tired vehicle designed by Kaps to haul up to 30 tons over snow and tundra.

*Below:* A Kaps' tracked vehicle in a remote Northern location with a substructure as a load.







*Top:* The Beaufort Sea Explorer which Kaps built for use in the delta area of the Mackenzie River and the Beaufort Sea.  
*Opposite:* The shallow draft Arctic Circle No. 1 shunting barges.

*Upper Right:* The two seismic tugs, side by side, of Arctic Shallow Marine Ltd's just before departing from Hay River for a season's seismic work in the Mackenzie Delta.

*Lower Right:* Loaded barges waiting to leave for Inuvik.





*Top:* Mackenzie Air Ltd.'s Gates Learjet Model 25.

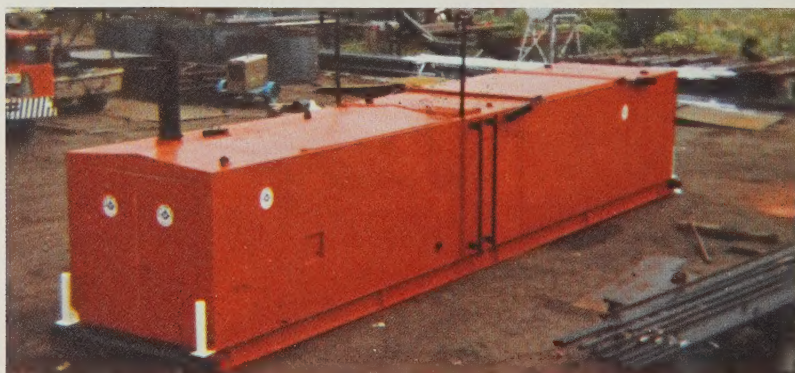
*Opposite:* A Kap's truck and the Learjet at a remote northern Canadian location.



*Upper Left:* Compressor station under construction by Moffat Tank Co. Ltd.

*Lower Left:* Snowmelter, manufactured by Moffat Tank Co. Ltd., for use in producing water in remote northern locations capable of melting sufficient snow to produce up to 60,000 gallons of water per day.

*Above:* Kap's freight containers loaded on a barge.





# KAPS TRANSPORT LTD.

and subsidiary companies

## CONSOLIDATED STATEMENT OF INCOME

YEAR ENDED JUNE 30, 1971  
(with comparative figures for 1970)

|                                  | <u>1971</u>       | <u>1970</u>        |
|----------------------------------|-------------------|--------------------|
| Revenue .....                    | \$16,193,000      | \$14,047,000       |
| Direct operating expenses.....   | 11,664,000        | 9,362,000          |
| Administrative expenses .....    | 1,447,000         | 1,298,000          |
| Interest on long-term debt.....  | 318,000           | 173,000            |
| Depreciation.....                | 1,231,000         | 789,000            |
|                                  | <u>14,660,000</u> | <u>11,622,000</u>  |
|                                  | 1,533,000         | 2,425,000          |
| Other income (expense) .....     | <u>52,000</u>     | <u>(2,000)</u>     |
| Income before income taxes.....  | <u>1,585,000</u>  | <u>2,423,000</u>   |
| Income taxes                     |                   |                    |
| Current.....                     | 137,000           | 506,000            |
| Deferred .....                   | <u>664,000</u>    | <u>690,000</u>     |
|                                  | <u>801,000</u>    | <u>1,196,000</u>   |
| NET INCOME FOR THE YEAR.....     | <u>\$ 784,000</u> | <u>\$1,227,000</u> |
| Earnings per share               |                   |                    |
| On a weighted average basis..... | 34.0c             | 60.5c              |
| On a fully diluted basis.....    | 31.9c             | 56.0c              |

## CONSOLIDATED STATEMENT OF RETAINED EARNINGS

YEAR ENDED JUNE 30, 1971  
(with comparative figures for 1970)

|                                   | <u>1971</u>        | <u>1970</u>        |
|-----------------------------------|--------------------|--------------------|
| Balance at beginning of year..... | \$2,482,000        | \$1,455,000        |
| Net income for the year .....     | <u>784,000</u>     | <u>1,227,000</u>   |
|                                   | 3,266,000          | 2,682,000          |
| Dividends .....                   | <u>231,000</u>     | <u>200,000</u>     |
| BALANCE AT END OF YEAR .....      | <u>\$3,035,000</u> | <u>\$2,482,000</u> |



**KAPS TRANSPORT LTD.**  
(Incorporated under the laws of Alberta)  
and subsidiary companies

| <b>ASSETS</b>                                      | <b><u>1971</u></b>  | <b><u>1970</u></b>  |
|--|---------------------|---------------------|
| <b>CURRENT ASSETS</b>                              |                     |                     |
| Cash .....   | \$ 335,000          | \$ 321,000          |
| Term deposits.....                                 | -                   | 335,000             |
| Accounts receivable.....                           | 3,850,000           | 2,863,000           |
| Income taxes recoverable .....                     | 172,000             | -                   |
| Inventories (note 2).....                          | 1,954,000           | 1,288,000           |
| Prepaid expenses and deposits (note 3) .....       | 541,000             | 266,000             |
| Agreement receivable (note 4).....                 | <u>170,000</u>      | <u>170,000</u>      |
|  | <u>7,022,000</u>    | <u>5,243,000</u>    |
| <b>INVESTMENT IN JOINT VENTURES (note 5)</b>       | <u>970,000</u>      | <u>-</u>            |
| <b>FIXED ASSETS (note 6)</b>                       |                     |                     |
| Land, buildings and equipment, at cost.....        | 14,796,000          | 10,759,000          |
| Less accumulated depreciation .....                | <u>3,030,000</u>    | <u>1,930,000</u>    |
|  | <u>11,766,000</u>   | <u>8,829,000</u>    |
| <b>INTANGIBLES AND DEFERRED CHARGES</b>            |                     |                     |
| Debenture discount and issue expenses              |                     |                     |
| less amortization.....                             | 22,000              | 28,000              |
| Excess of cost over book value at dates            |                     |                     |
| of acquiring shares of subsidiaries.....           | 2,053,000           | 1,791,000           |
| Other intangibles, at cost less amortization ..... | <u>27,000</u>       | <u>27,000</u>       |
|  | <u>2,102,000</u>    | <u>1,846,000</u>    |
|  | <u>\$21,860,000</u> | <u>\$15,918,000</u> |

Approved by the Board

R. Kapchinsky, Director

L.C. Leitch, Director



**CONSOLIDATED BALANCE SHEET – JUNE 30, 1971**  
(with comparative figures at June 30, 1970)

|   | <b>LIABILITIES</b> | <b>1971</b>         | <b>1970</b>         |
|---|--------------------|---------------------|---------------------|
| <b>CURRENT LIABILITIES</b>                            |                    |                     |                     |
| Bank advances (note 7) .....                          |                    | \$ 1,869,000        | \$ 1,107,000        |
| Accounts payable and accrued liabilities .....        |                    | 2,621,000           | 1,951,000           |
| Income and other taxes payable .....                  |                    | -                   | 194,000             |
| Deferred revenue .....                                |                    | 122,000             | -                   |
| Principal due within one year on long-term debt ..... |                    | <u>1,094,000</u>    | <u>621,000</u>      |
|   |                    | <u>5,706,000</u>    | <u>3,873,000</u>    |
| <b>LONG-TERM DEBT (note 7)</b>                        |                    |                     |                     |
| 9½% Secured debentures, Series B .....                |                    | 2,000,000           | 2,000,000           |
| Bank loans .....                                      |                    | 1,237,000           | 149,000             |
| Finance contracts .....                               |                    | 824,000             | 887,000             |
| Agreements payable .....                              |                    | <u>507,000</u>      | <u>590,000</u>      |
|   |                    | 4,568,000           | 3,626,000           |
| Less principal included in current liabilities .....  |                    | <u>1,094,000</u>    | <u>621,000</u>      |
|   |                    | <u>3,474,000</u>    | <u>3,005,000</u>    |
| <b>DEFERRED INCOME TAXES</b> .....                    |                    | <u>2,564,000</u>    | <u>1,811,000</u>    |
| <b>SHAREHOLDERS' EQUITY</b>                           |                    |                     |                     |
| <b>CAPITAL STOCK (note 8)</b>                         |                    |                     |                     |
| Authorized  |                    |                     |                     |
| 4,000,000 Common shares without nominal or par value  |                    |                     |                     |
| Issued  |                    |                     |                     |
| 2,440,515 Common shares (1970 - 2,164,515) .....      |                    | 7,081,000           | 4,747,000           |
| <b>RETAINED EARNINGS</b> .....                        |                    | <u>3,035,000</u>    | <u>2,482,000</u>    |
|   |                    | <u>10,116,000</u>   | <u>7,229,000</u>    |
|   |                    | <u>\$21,860,000</u> | <u>\$15,918,000</u> |
| <b>ESCROWED SHARES (note 9)</b>                       |                    |                     |                     |
| <b>SHARE OPTIONS (note 10)</b>                        |                    |                     |                     |
| <b>LONG-TERM LEASES (note 11)</b>                     |                    |                     |                     |
| <b>CONTINGENT LIABILITIES (note 12)</b>               |                    |                     |                     |



# KAPS TRANSPORT LTD.

and subsidiary companies

## CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

YEAR ENDED JUNE 30, 1971  
(with comparative figures for 1970)

|  | <u>1971</u>               | <u>1970</u>               |
|--|---------------------------|---------------------------|
| <b>SOURCE OF FUNDS</b>   |                           |                           |
| Net income for the year .....  | \$ 784,000                | \$1,227,000               |
| Items not involving current funds  |                           |                           |
| Depreciation and amortization .....  | 1,241,000                 | 798,000                   |
| Deferred income taxes .....  | 664,000                   | 690,000                   |
|  | <u>2,689,000</u>          | <u>2,715,000</u>          |
| Issue of 9½% secured debentures, Series B .....                                      | -                         | 2,000,000                 |
| Increase in other long-term debt.....  | 224,000                   | 616,000                   |
| Issue of common shares.....  | 2,334,000                 | 3,204,000                 |
| Refund of special refundable tax.....  | -                         | 18,000                    |
| Reduction in agreement receivable .....  | -                         | 320,000                   |
| Working capital (deficiency) acquired on<br>acquisition of subsidiary companies..... | 70,000                    | (96,000)                  |
|  | <u>5,317,000</u>          | <u>8,777,000</u>          |
| <b>APPLICATION OF FUNDS</b>  |                           |                           |
| Additions to fixed assets (net).....   | 3,688,000                 | 4,578,000                 |
| Investment in joint ventures (note 5) .....  | 970,000                   | -                         |
| Acquisition of subsidiary companies .....  | 480,000                   | 655,000                   |
| Dividends .....  | 231,000                   | 200,000                   |
| 7% Convertible sinking fund debentures,<br>Series A                                  |                           |                           |
| Converted .....  | -                         | 2,989,000                 |
| Redeemed .....   | -                         | 11,000                    |
| Debenture discount and issue expenses .....  | -                         | 30,000                    |
| Costs of other intangibles.....  | 2,000                     | 29,000                    |
|  | <u>5,371,000</u>          | <u>8,492,000</u>          |
| <b>INCREASE (DECREASE) IN WORKING CAPITAL .....</b>                                  | (54,000)                  | 285,000                   |
| <b>WORKING CAPITAL AT BEGINNING OF YEAR .....</b>                                    | <u>1,370,000</u>          | <u>1,085,000</u>          |
| <b>WORKING CAPITAL AT END OF YEAR .....</b>  | <u><u>\$1,316,000</u></u> | <u><u>\$1,370,000</u></u> |

## AUDITORS' REPORT

To the Shareholders of  
Kaps Transport Ltd.

We have examined the consolidated balance sheet of Kaps Transport Ltd. and subsidiary companies as at June 30, 1971 and the consolidated statements of income, retained earnings and source and application of funds for the year then ended. Our examination included a general review of the accounting procedures and such tests of accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion these consolidated financial statements present fairly the financial position of the companies as at June 30, 1971 and the results of their operations and the source and application of their funds for the year then ended, in accordance with generally accepted accounting principles applied on a basis consistent with that of the preceding year.

Edmonton, Alberta  
September 4, 1971

Thorne, Gunn, Helliwell & Christenson  
Chartered Accountants



**KAPS TRANSPORT LTD.**  
and subsidiary companies  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**YEAR ENDED JUNE 30, 1971**

**1. BASIS OF CONSOLIDATION**

The consolidated financial statements include the accounts of Kaps Transport Ltd. and all its wholly-owned subsidiary companies; Wizard Transport Ltd., Bolsters Transport Ltd., Alberta Equipment Centre Ltd., R.B.D. Earthmovers Ltd., R. R. Dales Construction Co. Ltd., Dales Holdings Ltd., Norcan Parts & Equipment (1965) Ltd., Al Renk & Sons, Inc., Arctic Shallow Marine Ltd., Moffat Tank Co. Ltd., Mackenzie Air Ltd., Harvey Agencies Ltd., and K. C. Services Ltd.

During the current year, Arctic Shallow Marine Ltd. and Moffat Tank Co. Ltd. were purchased and Mackenzie Air Ltd., Harvey Agencies Ltd. and K. C. Services Ltd. were incorporated.

**2. INVENTORIES**

|   | <u>1971</u>        | <u>1970</u>        |
|---|--------------------|--------------------|
| Parts and supplies, at cost which does not exceed market value .....            | \$ 877,000         | \$ 591,000         |
| Automotive and heavy equipment, at lower of cost and net realizable value ..... | 1,077,000          | 697,000            |
|   | <u>\$1,954,000</u> | <u>\$1,288,000</u> |

**3. PREPAID EXPENSES AND DEPOSITS**

|                             | <u>1971</u>       | <u>1970</u>       |
|-----------------------------|-------------------|-------------------|
| Prepaid expenses .....      | \$ 405,000        | \$ 171,000        |
| Deposits on contracts ..... | 136,000           | 95,000            |
|                             | <u>\$ 541,000</u> | <u>\$ 266,000</u> |

**4. AGREEMENT RECEIVABLE**

The \$170,000 balance under an agreement receivable arose from the sale in 1969 of all of the shares of Keir Air Transport Ltd. The purchasers are in default under this agreement as a payment due August 15, 1970 was not received. Counsel has been retained to commence collection action. No provision has been made in the company's accounts as it appears at this time that no material loss will be incurred by the company.

**5. INVESTMENT IN JOINT VENTURES**

Investment in joint ventures represents the amount of outstanding advances, plus the company's share of undistributed earnings of the joint ventures.

**6. FIXED ASSETS**

|                                 | <u>1971</u>         |                          |                     | <u>1970</u>        |
|---------------------------------|---------------------|--------------------------|---------------------|--------------------|
|                                 | Cost                | Accumulated Depreciation | Net                 | Net                |
| Land .....                      | \$ 49,000           | \$                       | \$ 49,000           | \$ 14,000          |
| Buildings .....                 | 259,000             | 61,000                   | 198,000             | 200,000            |
| Automotive equipment .....      | 7,622,000           | 1,877,000                | 5,745,000           | 4,401,000          |
| Portable field equipment .....  | 880,000             | 301,000                  | 579,000             | 507,000            |
| Aircraft .....                  | 232,000             | 23,000                   | 209,000             | 356,000            |
| Marine equipment .....          | 4,234,000           | 290,000                  | 3,944,000           | 2,451,000          |
| Leasehold improvements .....    | 50,000              | 24,000                   | 26,000              | 15,000             |
| Office and shop equipment ..... | 293,000             | 200,000                  | 93,000              | 59,000             |
| Aggregate equipment .....       | 934,000             | 229,000                  | 705,000             | 662,000            |
| Gravel pits .....               | 193,000             | 23,000                   | 170,000             | 164,000            |
| Roadways .....                  | 50,000              | 2,000                    | 48,000              |                    |
|                                 | <u>\$14,796,000</u> | <u>\$3,030,000</u>       | <u>\$11,766,000</u> | <u>\$8,829,000</u> |

Annual depreciation rates used by the company are:

|  |         |
|--|---------|
| (a) On a diminishing balance basis:                                      |         |
| Buildings  |         |
| Concrete-block .....   | 5%      |
| Frame .....  | 10%     |
| Office and shop equipment .....  | 20%     |
| Roadways .....   | 4%      |
| (b) On a straight line basis:  |         |
| Automotive equipment and aggregate equipment                             |         |
| Tracked equipment .....  | 10%     |
| Gasoline powered units .....   | 20%     |
| Diesel powered units .....   | 10%     |
| Service vehicles .....   | 30%     |
| Portable field equipment .....   | 20%     |
| Aircraft .....   | 12 1/2% |
| Marine equipment .....   | 6 2/3%  |
| Leasehold improvements - equal annual amounts over the life of the lease |         |
| (c) On a production basis:   |         |
| Gravel pits - annual production over estimated reserves                  |         |

**7. LONG-TERM DEBT**

9 1/2% Secured Debentures, Series B:

On March 1, 1970 the company issued secured debentures in the amount of \$2,000,000 maturing March 1, 1975, bearing interest at 9 1/2% per annum, secured by a first floating charge on all the assets. The debentures are redeemable, in whole or in part, at any time prior to maturity and carry warrants to purchase 40,000 common shares for \$12 per share at any time up to the close of business on March 1, 1975.

**Bank Loans:**

|  | <u>1971</u>        | <u>1970</u>      |
|--|--------------------|------------------|
| 11 % Loan, payable \$58,000 annually plus interest .....                     | \$ 230,000         |                  |
| 8 % Loan, payable \$10,000 annually with interest payable monthly .....      | 30,000             | 40,000           |
| 8 % Loans, payable \$27,000 monthly plus interest .....                      | 669,000            |                  |
| 8 % Loan, payable \$8,000 monthly principal and interest .....               | 8,000              | 97,000           |
| 8 % Loan, payable \$12,000 semi-annually with interest payable monthly ..... |                    | 12,000           |
| 7 1/2% Loan, payable \$100,000 annually with interest payable monthly .....  | 300,000            |                  |
|  | <u>\$1,237,000</u> | <u>\$149,000</u> |

The above bank loans and the bank advances included in current liabilities are secured by a general assignment of book debts, chattel mortgages on certain fixed assets and the shares of a subsidiary company.

**Finance Contracts:**

These contracts are secured by the equipment pledged under the contracts and are payable as follows:

|                                | <u>1971</u>      | <u>1970</u>      |
|--------------------------------|------------------|------------------|
| Year ended June 30, 1971 ..... | \$               | \$400,000        |
| Year ended June 30, 1972 ..... | 458,000          | 329,000          |
| Year ended June 30, 1973 ..... | 264,000          | 158,000          |
| Year ended June 30, 1974 ..... | 102,000          |                  |
|                                | <u>\$824,000</u> | <u>\$887,000</u> |



## 7. LONG-TERM DEBT (cont'd)

| Agreements Payable: |   | 1971             | 1970             |
|---------------------|---|------------------|------------------|
| 4 %                 | Agreement payable on the purchase of the shares of Al Renk & Sons, Inc., payable \$75,000 U.S. on May 6, 1972 and a final payment of \$50,000 U.S. on May 6, 1973 .....             | \$135,000        | \$215,000        |
| 3 %                 | Agreement payable on the purchase of the shares of Dales Holdings Ltd., payable \$25,000 annually on July 20, 1971 to 1973 with a final payment of \$265,000 on July 20, 1974 ..... | 340,000          | 375,000          |
| 7½%                 | Debenture payable \$2,500 monthly plus interest, secured by a first charge on certain fixed assets.....   | 20,000           |                  |
| 8½%                 | Promissory note payable \$500 monthly plus interest, secured by a chattel mortgage on certain fixed assets .....  | 2,000            |                  |
|                     | Non-interest bearing agreement payable on the purchase of the shares of Arctic Shallow Marine Ltd., payable December 15, 1971 .....   | 10,000           |                  |
|                     |   | <u>\$507,000</u> | <u>\$590,000</u> |

## 8. CAPITAL STOCK

Shares were issued during the year as follows:

|   | 1971           |                    | 1970           |                    |
|---|----------------|--------------------|----------------|--------------------|
|   | Shares         | Amount             | Shares         | Amount             |
| For cash.....   | 268,000        | \$2,262,000        | 6,000          | \$ 35,000          |
| For common shares of subsidiary companies:                              |                |                    |                |                    |
| Moffat Tank Co. Ltd. (note 1) .....                                     | 8,000          | 72,000             |                |                    |
| Norcan Parts & Equipment (1965) Ltd.                                    |                |                    | 15,000         | 180,000            |
| On conversion of 7% convertible sinking fund debentures, Series A ..... |                |                    | 403,515        | 2,869,000          |
|   | <u>276,000</u> | <u>\$2,334,000</u> | <u>424,515</u> | <u>\$3,084,000</u> |

## 9. ESCROWED SHARES

Of the total common shares outstanding, 900,000 are subject to an escrow agreement dated October 4, 1967 between the principal shareholders; Reinhold, Gerhard and Helmut Kapchinsky, Richardson Securities of Canada, and the Royal Trust Company as Trustee, which provides that such shares may be released from escrow or transferred on the books of the company in five equal annual instalments commencing October 1, 1968.

At June 30, 1971 360,000 shares were held in escrow under the terms of this agreement.

## 10. SHARE OPTIONS

The company has two share option plans under which options to purchase 115,000 common shares are available to senior officers and employees of the company. Options are granted for a five year period but are exercisable as to not more than 20% on a cumulative basis in each year by the optionee and are exercisable only upon completion of the previous year's employment with the company. At June 30, 1971 options have been granted on 95,000 common shares, 30,000 at a price of \$5.83 per share which expire on December 31, 1973, and 65,000 at a price of \$6.30 per share which expire on June 10, 1976.

In addition to the warrants issued to debenture holders to purchase 40,000 shares of the company at \$12 per share, as explained in note 7, an additional 120,000 warrants were issued to purchase common shares of the company at a price of \$5.83 per share exercisable until December 31, 1974. During the current year 43,000 warrants were exercised at \$5.83 per share leaving 117,000 warrants outstanding, 40,000 exercisable at \$12 per share and 77,000 exercisable at \$5.83 per share.

## 11. LONG-TERM LEASES

The company rents from two of its directors, two buildings under long-term "net net" leases which expire August 31, 1977 the annual rentals for which total \$28,500. There are options to extend these leases for a further five years at the same annual rentals.

During the current year the company leased from two of its directors, its new office premises under a long-term "net net" lease at an annual rental of \$36,000. The lease expires October 31, 1980 and has two five year renewal options at annual rentals to be negotiated.

During the year a subsidiary company entered into a rental purchase contract on an aircraft with an annual rental of \$142,000. The contract is for a period of nine years with annual options to purchase at various amounts during the term of the contract.

## 12. CONTINGENT LIABILITIES

At June 30, 1971 litigation in which the company was involved totalled approximately \$242,000. No provision has been made in the accounts because approximately \$239,000 will be covered by the company's insurers. It appears at this time that the company will not incur any material losses as a result of these actions.

The company's past service contributions to its executive pension plan, made in the years 1965 and 1966 are presently being reviewed by the Department of National Revenue of Canada. No reassessment of income tax has been made. In the event a reassessment is issued by the Department the amount involved, though undeterminable at present, is estimated to be approximately \$80,000.

## 13. REMUNERATION OF DIRECTORS AND OFFICERS

Aggregate direct remuneration paid or payable by the company to its directors and officers amounted to \$111,000 for the year ended June 30, 1971 (1970 - \$102,000).











# KAPS

SECOND QUARTER REPORT

DECEMBER 31, 1971



## MESSAGE FROM THE PRESIDENT

In the six months ended December 31, 1971 revenues totaled \$10,694,000 up from \$7,701,000 during the comparable period last year. Net earnings rose to \$656,000 from \$468,000 or 26.9c per share compared to 19.2c per share, both based on 2,442,182 shares outstanding being the weighted average shares outstanding during the six month period.

This years second quarter was the best second quarter in your company's history with revenues of \$5,583,000 and net earnings of \$223,000. This is up from last years second quarter which had revenues of \$3,456,000 and net earnings of \$57,000.

Results of one of the subsidiary companies during the period ended December 31, 1971 were disappointing resulting in margins below what had been expected. This has now passed and management is confident that this susidiary will return to earning its historical margin.

Management is most optimistic of your company's future as it enters the second half of its 1972 fiscal year.

Edmonton, Alberta  
February 3, 1972

R. KAPSHINSKY  
President and  
Chief Extcutive Officer



*Corp report*

**KAPS TRANSPORT LTD.**

and its subsidiary companies

**CONSOLIDATED STATEMENT OF INCOME**

6 months ended December 31, 1971  
(with comparative figures for 1970)  
(unaudited)

|   | 1971              | 1970                |
|---|-------------------|---------------------|
| Revenue   | \$ 10,694,000     | \$ 7,701,000 ✓      |
| Expenses:   |                   |                     |
| Direct Operating  | 7,623,000         | 5,533,000           |
| General and administrative                                  | 921,000           | 559,000             |
| Provision for depreciation                                  | 700,000           | 574,000             |
| Interest on long term debt                                  | 156,000           | 104,000             |
|   | <u>9,400,000</u>  | <u>6,770,000</u>    |
| Operating profit  | 1,294,000         | 931,000             |
| Other income  | <u>56,000</u>     | <u>10,000</u>       |
| Income before income taxes                                  | 1,350,00          | 941,000             |
| Provision for income taxes                                  | <u>694,000</u>    | <u>473,000</u>      |
| Net Income For The Period                                   | <u>\$ 656,000</u> | <u>\$ 468,000</u> ✓ |
| Earnings per share based on<br>2,442,182 shares outstanding | <u>26.9c</u>      | <u>19.2c</u> ✓      |



AR10

**KAPS TRANSPORT LTD.**

and its subsidiary companies

**CONSOLIDATED STATEMENT OF SOURCE AND  
APPLICATION OF FUNDS**

6 months ended December 31, 1971  
(with comparative figures for 1970)  
(audited)

**Funds Provided:**

|  | 1971             | 1970             |
|--|------------------|------------------|
| <b>From operations</b>                     |                  |                  |
| Net income                                 | \$ 656,000       | \$ 468,000       |
| Non-cash items                             |                  |                  |
| Add — depreciation and amortization        | 700,000          | 579,000          |
| — deferred income tax                      | 642,000          | ( 269,000)       |
|  | <u>1,998,000</u> | <u>778,000</u>   |
| Increase in common shares                  | 24,000           | 2,176,000        |
| Increase in long-term debt                 | 1,286,000        | —                |
| Reduction in investments in joint ventures | 371,000          | —                |
|  | <u>3,679,000</u> | <u>2,954,000</u> |

**Funds Applied:**

|                                      |                  |                  |
|--------------------------------------|------------------|------------------|
| Reduction of long-term debt          | —                | 452,000          |
| Additions to fixed assets (net)      | 1,760,000        | 487,000          |
| Dividends on common shares           | 123,000          | 109,000          |
| Additions to intangible assets (net) | 9,000            | —                |
|                                      | <u>1,892,000</u> | <u>1,048,000</u> |

|                                     |                     |                     |
|-------------------------------------|---------------------|---------------------|
| <b>INCREASE IN WORKING CAPITAL</b>  | 1,787,000           | 1,906,000           |
| <b>WORKING CAPITAL, JUNE 30</b>     | 1,316,000           | 1,370,000           |
| <b>WORKING CAPITAL, DECEMBER 31</b> | <u>\$ 3,103,000</u> | <u>\$ 3,276,000</u> |